

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2015

(₹ in Lakhs)

S.No	Particulars (Refer notes below)	Consolidated Results for the					Tanla Solutions Limited - Results for the				
		3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Previous accounting year ended	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Previous accounting year ended
		31-Mar-15 Audited	31-Dec-14 Unaudited	31-Mar-14 Audited	31-Mar-15 Audited	31-Mar-14 Audited	31-Mar-15 Audited	31-Dec-14 Unaudited	31-Mar-14 Audited	31-Mar-15 Audited	31-Mar-14 Audited
1	PART I										
	Income from Operations										
	(a) Overseas	1566.91	2315.19	2941.59	9256.49	7873.05	-	15.07	4.59	21.29	31.78
	(b) Domestic- India	7174.50	4171.81	610.97	14992.65	2586.77	6474.79	3143.75	562.75	13239.89	2538.55
	(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-
	Total income from operations (net)	8741.41	6487.01	3552.56	24249.14	10459.82	6474.79	3158.82	567.34	13261.17	2570.33
2	Expenses										
	(a) Cost of sales	6045.05	3760.70	1344.32	14138.79	4980.46	5502.24	2452.13	211.68	10820.02	1091.60
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense	256.70	252.89	248.60	982.09	953.00	206.95	154.38	143.34	664.05	547.78
	(d) Depreciation and Amortisation expense	1676.11	1963.48	3992.44	7567.98	8404.54	146.38	438.64	269.74	1038.27	1070.90
	(e) Advertisement & Marketing expense	70.70	71.60	146.98	267.97	227.13	23.85	7.60	1.56	43.02	18.67
	(f) Bad Debts written off	102.73	3.05	112.20	105.78	112.20	-	3.05	-	3.05	-
	(g) Other Expenses	73.09	324.30	361.58	1163.04	614.95	199.69	219.38	136.27	627.50	353.64
	Total expenses	8224.38	6376.02	6206.12	24225.65	15292.28	6079.11	3275.18	762.58	13195.91	3082.59
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	517.02	110.99	-2653.56	23.48	-4832.46	395.68	-116.36	-195.24	65.26	-512.26
4	Other Income	176.64	173.53	2128.65	522.96	3165.86	23.01	173.53	166.93	520.78	547.61
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	693.67	284.52	-524.91	546.45	-1666.60	418.69	57.17	-28.31	586.04	35.34
6	Finance costs	-	-	-	-	-	-	-	-	-	-
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5+6)	693.67	284.52	-524.91	546.45	-1666.60	418.69	57.17	-28.31	586.04	35.34
8	Exceptional items	-	-	968.10	-	968.10	-	-	968.10	-	968.10
9	Profit / (Loss) from ordinary activities before tax (7+8)	693.67	284.52	-1493.01	546.45	-2634.70	418.69	57.17	-996.41	586.04	-932.75
10	Tax Expense										
	- Provision for Income Tax	58.61	18.93	-	98.41	-	32.05	18.93	4.08	71.85	4.08
	- Provision for Deferred Tax	151.52	17.95	-619.85	189.22	-652.08	169.55	17.95	64.99	207.25	32.76
11	Net Profit / (Loss) from ordinary activities after tax (9+10)	483.54	247.63	-873.16	258.82	-1982.62	217.08	20.29	-1065.49	306.92	-969.60
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11+12)	483.54	247.63	-873.16	258.82	-1982.62	217.08	20.29	-1065.49	306.92	-969.60
14	Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)	483.54	247.63	-873.16	258.82	-1982.62	217.08	20.29	-1065.49	306.92	-969.60
17	Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	61,097.26	59,152.63	-	-	-	61,504.69	60,498.56
19.i	Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)										
	(a) Basic	0.48	0.24	-0.86	0.26	-1.95	0.21	0.02	-1.05	0.30	-0.96
	(b) Diluted	0.48	0.24	-0.86	0.26	-1.95	0.21	0.02	-1.05	0.30	-0.96
19.ii	Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)										
	(a) Basic	0.48	0.24	-0.86	0.26	-1.95	0.21	0.02	-1.05	0.30	-0.96
	(b) Diluted	0.48	0.24	-0.86	0.26	-1.95	0.21	0.02	-1.05	0.30	-0.96

S.No	Particulars (Refer notes below)	Consolidated Results for the					Tanla Solutions Limited - Results for the				
		3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Previous accounting year ended	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Previous accounting year ended
		31-Mar-15	31-Dec-14	31-Mar-14	31-Mar-15	31-Mar-14	31-Mar-15	31-Dec-14	31-Mar-14	31-Mar-15	31-Mar-14
		Audited	Unaudited	Audited	Audited	Audited	Audited	Unaudited	Audited	Audited	Audited
	PART II										
1	Public shareholding										
	No.of Shares	70,302,229	70,302,229	67,596,960	70,302,229	67,596,960	70,302,229	70,302,229	67,596,960	70,302,229	
	(Adjusted to par value Re.1)										
	Percentage of shareholding	69.28%	69.28%	66.61%	69.28%	66.61%	69.28%	69.28%	66.61%	69.28%	
2	Promoters and promoter group Shareholding										
	a) Pledged/Encumbered										
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
	b) Non-encumbered										
	- Number of shares	31,177,364	31,177,364	33,882,633	31,177,364	33,882,633	31,177,364	31,177,364	33,882,633	31,177,364	
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	- Percentage of shares (as a % of the total share capital of the company)	30.72%	30.72%	33.39%	30.72%	33.39%	30.72%	30.72%	33.39%	30.72%	

B. Investor Complaints	3 months ended 31/03/2015
Pending at the beginning of the quarter	-
Received during the quarter	4
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	-

Notes:

1. The above financial results for the year and quarter ended March 31, 2015 have been audited by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on May 27, 2015.

**2. Segment Reporting (Consolidated Audited) :
Reporting of Segment wise Revenue, Results and Capital Employed :**

(₹ in Lakhs)

S. No.	Particulars	Consolidated Results for the				
		3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Previous accounting year ended
		31-Mar-15	31-Dec-14	31-Mar-14	31-Mar-15	31-Mar-14
		Audited	Unaudited	Audited	Audited	Audited
1	Segment Revenue					
	(a) Mobile VAS & Software Development	8153.65	5431.26	3552.56	22605.63	10,459.82
	(b) Property Development	587.76	1055.75	-	1643.51	-
	Total Sales/Income from Operations	8741.41	6487.01	3552.56	24249.14	10,459.82
	Less: Inter Segment Revenue	-	-	-	-	-
	Net Sales/Income from operations	8741.41	6487.01	3552.56	24249.14	10,459.82
2	Segment Results - Profit(+)/Loss(-) before other income and tax					
	(a) Mobile VAS & Software Development	277.54	(468.59)	(2653.56)	(758.70)	(4,832.46)
	(b) Property Development	239.49	542.69	-	782.18	-
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	517.03	74.10	(2653.56)	23.48	(4,832.46)
	Add: Other Income	176.64	173.53	2128.65	522.96	3,165.86
	Profit before Tax	693.67	247.63	(524.91)	546.45	(1,666.59)
3	Capital Employed					
	(a) Mobile VAS & Software Development	57389.89	57120.69	57877.43	57389.89	57,877.43
	(b) Property Development	4722.16	4573.98	2290.00	4722.16	2,290.00
	Total Capital Employed	62112.05	61694.67	60167.43	62112.05	60167.43

3. The Consolidated Financial Results have been prepared in accordance with Accounting Standard AS 21, "Consolidated Financial Statements", and AS 27, " Financial Reporting of Interest in Joint Venture".

4. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) & Mufithumb Corporation Pvt. Ltd., - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE), Tanla Mobile Ireland Private Limited, (Ireland),- wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a Joint Venture company.

5. Effective April 01, 2014, the Company has reviewed and revised the useful life of fixed assets, generally in accordance with the provisions of the Schedule II to the Companies Act, 2013 for the purpose of providing depreciation on its fixed assets and based on the transitional provision provided in note 7(b) of Schedule II to the Companies Act, 2013, the carrying value of assets which has completed its depreciation period (useful life) as on April 01, 2014 amounting to Rs. 6.47 crores which was charged to the Statement of Profit and Loss for the year ended March 31, 2015.

6. In accordance with Clause 41 of the Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the year and quarter ended March 31, 2015 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)

Key standalone information is given below :

(₹ in Lakhs)

Particulars	Quarter Ended		Year Ended	
	31.03.2015 Audited	31.12.2014 Unaudited	31.03.2015 Audited	31.03.2014 Audited
Income from operations & other income	6497.79	3332.35	13781.95	3117.94
Profit / (Loss before tax)	418.69	57.17	586.04	(932.75)
Profit / (Loss after tax)	217.08	20.29	306.92	(969.60)

7. The figures of last quarter are the balancing figures between audited and upto the third quarter of the current financial year.

8. Previous period/ year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date: May 27, 2015

For and on behalf of the Board of Directors

(D Uday Kumar Reddy)
Chairman & Managing Director
DIN: 00003382

STATEMENT OF ASSETS AND LIABILITIES

(₹ in Lakhs)

S.No	Particulars	Consolidated		Standalone	
		As at	As at	As at	As at
		31-Mar-15	31-Mar-14	31-Mar-15	31-Mar-14
		Audited	Audited	Audited	Audited
A	EQUITY AND LIABILITIES				
1	Shareholders' Funds				
	(a) Capital	1014.80	1,014.80	1,014.80	1,014.80
	(b) Reserves & Surplus	61097.26	59152.63	61504.69	60,498.56
	Sub-total Shareholders' funds	62112.05	60167.43	62519.49	61,513.36
2	Non-Current Liabilities				
	(a) Long-term borrowings	29.73	5.44	29.73	5.44
	(b) Long term provisions	11.86	13.58	10.20	111.99
	Sub-total Non-Current Liabilities	41.59	19.02	39.93	117.43
3	Current Liabilities				
	(a) Short-term borrowings	11.77	13.07	11.77	13.07
	(b) Trade payables	5138.63	968.04	3881.11	530.26
	(c) Other current liabilities	864.30	1070.84	503.99	289.16
	(d) Short-term provisions	117.25	-	117.25	4.08
	Sub-total Current Liabilities	6131.96	2051.94	4514.13	836.57
	TOTAL - EQUITY AND LIABILITIES	68285.60	62238.39	67073.55	62,467.36
B	ASSETS				
1	Non-current Assets				
	(a) Fixed Assets (incl. CWIP & Products under Development)	45678.21	51500.39	3084.88	4,031.44
	(b) Goodwill on consolidation	297.92	297.92	-	-
	(c) Non-current Investments	-	-	53137.95	47,483.72
	(d) Deferred tax assets (net)	398.45	583.50	437.88	645.13
	(e) Long term loans and advances	-	-	-	-
	(f) Other non-current assets	477.88	330.06	1218.33	976.87
	Sub-total Non-current assets	46852.46	52711.86	57879.04	53,137.16
2	Current Assets				
	(a) Current investments	-	529.67	-	529.67
	in Short Term Mutual Funds	-	529.67	-	529.67
	(b) Inventories	2661.78	2332.01	-	-
	(c) Trade receivables	11942.35	3525.62	6187.05	4,149.23
	(d) Cash and cash equivalents	2990.29	1917.40	2497.35	1,790.12
	(e) Short-term loans and advances	1094.86	1179.20	132.10	2,321.04
	(f) Other current assets	2743.87	42.63	378.00	540.14
	Sub-total Current assets	21433.14	9526.53	9194.51	9,330.20
	TOTAL - ASSETS	68285.60	62238.39	67073.55	62,467.36